

**30 MAR 1993**

For Six Month Period Ending \_\_\_\_\_  
(Insert date)

Name of Registrant

Registration No. 1813

Business Address of Registrant

JETRO San Francisco  
235 Pine Street, Suite 1700  
San Francisco, CA 94104

**I-REGISTRANT**

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- (1) Residence address                      Yes                       No
- (2) Citizenship                              Yes                       No
- (3) Occupation                                Yes                       No

(b) If an organization:

- (1) Name                                        Yes                       No
- (2) Ownership or control                    Yes                       No
- (3) Branch offices                            Yes                       No

2. Explain fully all changes, if any, indicated in item 1.

**Inapplicable**

**IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.**

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period?    Yes     No

If yes, furnish the following information:

Name

Position

Date Connection Ended

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SECTION  
REGISTRATION UNIT  
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## II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes  No

If yes, furnish the following information:

*Name of foreign principal*

*Date of Termination*

9. Have you acquired any new foreign principal<sup>1</sup> during this 6 month reporting period? Yes  No

If yes, furnish following information:

*Name and address of foreign principal*

*Date acquired*

10. In addition to those named in Items 8 and 9, if any, list the foreign principals<sup>1</sup> whom you continued to represent during the 6 month reporting period.

Japan External Trade Organization (JETRO)  
2-5, Toranomon, Minato-ku  
Tokyo, Japan 102

## III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes  No

If yes, identify each such foreign principal and describe in full detail your activities and services:

Please see exhibit A

<sup>1</sup>The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100a)(9))

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>2</sup> as defined below?  
Yes  No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

See No. 11

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes  No

If yes, describe fully.

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<sup>2</sup>The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

## IV—FINANCIAL INFORMATION

## 14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes  No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>3</sup>

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
10/5/92	JETRO, Tokyo	Office expenses	\$ 75,000.00
10/15/92	" "	Staff expenses	\$ 24,330.61
11/5/92	" "	Office expenses	\$ 86,000.00
11/15/93	" "	Staff expenses	\$ 23,908.63
12/7/93	" "	Office expenses	\$ 95,000.00
12/15/92	" "	Staff expenses	\$ 48,848.15
01/11/93	" "	Office expenses	\$ 203,000.00
01/15/93	" "	Staff expenses	\$ 22,992.18
02/11/93	" "	Office expenses	\$ 75,000.00
02/19/93	" "	Staff expenses	\$ 48,848.15
03/07/93	" "	Office expenses	\$ 104,000.00
03/15/93	" "	Staff expenses	\$ 34,844.74
<b>Total</b>			<b>\$ 841,772.46</b>

## (b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>4</sup> other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes  No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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<sup>3</sup>A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).  
<sup>4</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS--MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes  No

(2) transmitted monies to any such foreign principal? Yes  No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
		Office Rental .....	\$ 98,942.00
		Salaries for Local employees .....	\$111,154.08
		Salaries for Staff from Japan .....	\$184,546.65
		*Other office expenses .....	\$500,503.57
		Public Relations research expenses .....	\$217,463.01
		Market Research expenses .....	\$ 98,571.00
			\$1,203,180.30

Public relations and advertising Agent fee and reimbursement expenses paid to Trans Pacific Communication and research company (October, 1992 thru March, 1993).

October, 1992 .....	\$ 2,500.00
November, 1992 .....	\$ 2,798.00
December, 1992 .....	\$ 2,798.00
January, 1993 .....	\$ 2,798.00
February, 1993 .....	\$ 2,808.24
March, 1993 .....	\$ 2,798.00
<b>TOTAL:</b>	<b>\$ 16,500.24</b>

\* Telephone, office supplies, travel, conference expenses Insurance, facsimile, overseas courier, postage and miscellaneous expenses.

\$1,219,680.50

Total

## 15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value<sup>5</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes  No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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## (c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>5</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes  No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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## V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes  No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

**JETRO**

<sup>5</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes  No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches
- Other (specify) \_\_\_\_\_

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- Public Officials
- Newspapers
- Libraries
- Legislators
- Editors
- Educational institutions
- Government agencies
- Civic groups or associations
- Nationality groups
- Other (specify) \_\_\_\_\_

21. What language was used in this political propaganda:

- English
- Other (specify) \_\_\_\_\_

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes  No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes  No

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes  No

VI-EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A<sup>6</sup> Yes  No  Not applicable
- Exhibit B<sup>7</sup> Yes  No

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes  No

If yes, have you filed an amendment to these exhibits? Yes  No

If no, please attach the required amendment.

<sup>6</sup>The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

<sup>7</sup>The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C<sup>8</sup>, state whether any changes therein have occurred during this 6 month reporting period. Yes  No

**Not applicable**

If yes, have you filed an amendment to the Exhibit C? Yes  No

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes  No

**not applicable**

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

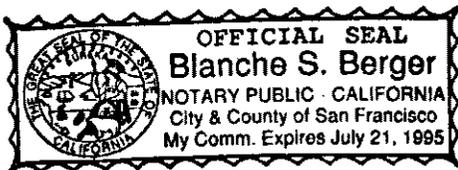
(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

(Type or print name under each signature)

*Nobuya Noguchi*  
**Nobuya Noguchi**  
**Director General**

Subscribed and sworn to before me at San Francisco, California

this 8th day of June, 1993



*Blanche S. Berger*  
(Signature of notary or other officer)

<sup>8</sup>The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)



Schedule (Exhibit A) Speeches, Trade Fairs, Seminars, Public Functions

Dates Covered - 10/92-3/93

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Date	Function/sponsor	Who	Where	Topic
10/9/93	International Exchange Conference Lewis-Clark State College	Patrick Bray Public Relations	LCSC Lewiston, ID	Emerging East Asian Markets & Small Business Exporters Finding the Right Niche REGISTRATION UNIT
10/12/92	Fashion Institute of Design & Merchandising (FIDM)	Patrick Bray Public Relations	JETRO San Francisco, CA	The Japanese Market
11/5/93	Western Legislative Conference Western Governors Association	Nobuya Noguchi Director General	Guam Palace Hotel Guam	Import and Investment Opportunities for Western States
1/7/93	World Trading Patterns Weller School	Patrick Bray Public Relations	Univ. of San Fran. San Francisco	Japan's World Trade
1/25/93	Fashion Institute of Design & Merchandising (FIDM)	Patrick Bray Public Relations	FIDM San Francisco, CA	The Japanese Market
2/16/93	Japan Society of San Jose Seminar	Nobuya Noguchi Director General	Red Lion Hotel San Jose, CA	JETRO's Activities
3/16/93	Japan Society of Washington Seminar	Kazuo Miyazawa Director, Technology	Westin Hotel Seattle, WA	The Japanese Market & JETRO
2/25/93	Comparative Management Seminar San Francisco State University	Patrick Bray Public Relations	Campus SFSU	Japanese Management
2/27/93	Expt. Opportunities for Agribusiness Monterey Inst. for Int'l Studies (MIS)	Patrick Bray Public Relations	MIS Monterey, CA	Ag. expts to Japan and JETRO
3/18/93	World Trading Patterns Weller School	Patrick Bray Public Relations	Univ. of San Fran. San Francisco	Japan's World Trade
3/24/93	Import/Export Seminar San Francisco City College (SFCC)	Patrick Bray Public Relations	Campus SFCC	The Japanese Market and JETRO
3/31/93	Import/Export Seminar	Takuji Sakai Dir. Public Rels.	World Trade Center Alaska	JETRO's Export Promotion Programs

Registrant: JETRO, San Francisco  
Registration#: 1813

The following persons in your organization filed short form registration statements on the date indicated by each name. These short forms are still in an active status. Please review and update where appropriate.

Date Filed	Name	Current Role	Termination Date?
11/14/89	Kohei Kamigane	Director	June 16, 1992
12/03/91	Patrick Bray	Coordinator of Public Relations	
12/03/91	Toshiyuki Fushimi	Director	
12/03/91	Nobuya Noguchi	Executive Director	
12/03/91	John Oh	Research Assistant	
12/03/91	Takuji Sakai	Director	
8/18/92	Yutaka Miyahara	Director	

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